

Before Choosing a Lower Quote

Checklist graphic

A 20-30% lower quote deserves a closer look - not an automatic yes or no.

- ☒ Is the equipment brand, model, size, and efficiency clearly listed?
- ☒ What thermostat or control is included?
- ☒ Is the full scope of work written out?
- ☒ What labor warranty is included?
- ☒ Are permits or code items included if required?
- ☒ Who registers and supports the equipment warranty?
- ☒ Are old equipment removal and disposal included?
- ☒ Who answers if there is a problem after installation?
- ☒ Are ductwork, electrical, gas, drain, venting, or sheet metal changes included if needed?
- ☒ Does the company have service technicians available?
- ☒ Is startup testing documented?
- ☒ Is the price lower because less is included?

Compare the company, scope, warranty, and support - not just the bottom-line price.