

Lower Quote vs. Full-Service Quote Table

Reinforces why company choice matters

A Lower Quote May Include	A Full-Service Quote May Include
Lower operating costs	More support behind the work
Smaller team and fewer trucks	Broader service, installation, and office team
Simpler written scope	Clearer scope, communication, and scheduling support
Fewer systems behind the job	Professional installation standards and quality control
Limited warranty handling capacity	Stronger warranty support and follow-up service
May still be a good fit for some jobs	Greater long-term accountability

**The lowest quote may be the lowest price,
but it is not always the same scope, support, or long-term value.**